

ASIAN-MENA COUNSEL

INCLUDING
External
Counsel
of the
Year 2013

As voted for by the
In-House Community



MAGAZINE FOR THE **IN-HOUSE COMMUNITY** ALONG THE NEW SILK ROAD | Volume 11 Issue 9, 2014

EMBRACING THE LAW FIRM CONVERGENCE MODEL



Banking & Finance Special Report

ASIAN-MENA COUNSEL explores some of the biggest banking and finance issues and trends in Asia and the Middle East.



PLUS:
The accuracy of witness testimony and the psychology of investigations

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External Counsel of the Year 2013

Based solely on the votes of members of our In-House Community, we are pleased to present the winners of our External Counsel of the Year accolade. In-House counsel from around the region were asked, as part of ASIAN-MENA COUNSEL's annual Representing Corporate Asia and Middle East Survey 2013, to name who they believed to be the outstanding external counsel in their jurisdiction, and why. Broken down by jurisdiction, below you will find a roll-call of over 60 private practitioners who won the particular acclaim of our In-House Community together with client testimonials. External counsel who received an overwhelming number of votes and plaudits, have been singled out as In-House Community External Counsel of Distinction. Congratulations to all those recognised below.

ASIA

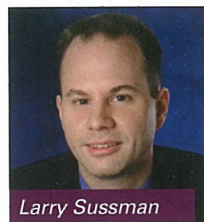
CHINA

MEG UTTERBACK King & Wood Mallesons

An in-house counsel said: "She is knowledgeable and responsive."



Meg Utterback



Larry Sussman

LARRY SUSSMAN O'Melveny & Myers

An in-house counsel said: "He has a great reputation for corporate and tax structuring issues."

ZHUOWEI (JOYCE) LI Han Kun Law Offices –

An in-house counsel said: "For her legal expertise, flexibility on fees and responsiveness."

BINGNA GUO O'Melveny & Myers

An in-house counsel said: "Good knowledge in litigation and dispute resolution and compliance matters."



Bingna Guo



Amy Ho

AMY HO Clifford Chance

An in-house counsel said: "Excellent communication skills and sharp in negotiation."

JUDY DENG Reed Smith

An in-house counsel said: "Richly experienced in international transactions."



Judy Deng



Benjamin Bai

BENJAMIN BAI Allen & Overy

An in-house counsel said: "A very knowledgeable and practical IP lawyer."



Fang Jian

FANG JIAN Linklaters

An in-house counsel said: "A reputable lawyer with the right expertise. He understands our business."

JONATHAN ZHOU Fangda & Partners

An in-house counsel said: "He is practical and responsive."



Jonathan Zhou



Glen Ma

GLEN MA Clifford Chance

An in-house counsel said: "An outstanding individual with excellent credentials and achievements."

HONG KONG

JILL WONG Howse Williams Bowers

An in-house counsel said: "[She] understands the industry and legal issues well."



Jill Wong



Mabel Lui

MABEL LUI DLA Hong Kong

An in-house counsel said: "[For her] responsiveness, understanding of business and company culture, expertise of all corporate law and projects management."

BENITA YU Slaughter and May

An in-house counsel said: "She is knowledgeable and practical."



Benita Yu



Nick Chan

NICK CHAN Squire Sanders

An in-house counsel said: "He is responsive and covers the bases. He is pragmatic and his fees are fair."

DONALD HESS Jones Day

An in-house counsel said: "For being flexible and business minded."



Donald Hess

RICHARD STOCK Mayer Brown JSM

An in-house counsel said: "He is a bible on all matters relating to aviation financing."



Richard Stock

INDIA

SHARDUL SHROFF Amarchand & Mangaldas & Suresh A Shroff & Co

An in-house counsel said: "Expertise and depth of knowledge in the domain."



Shardul Shroff

LAKSHMI KUMARAN Lakshmi Kumaran & Sridharan

An in-house counsel said: "Updated legal knowledge, quality of advice."



Percival Billimoria

PERCIVAL (PERCY) BILLIMORIA AZB & Partners

An in-house counsel said: "For his industry knowledge and commercial approach."

JANAK DWARKADAS Sole Practitioner

An in-house counsel said: "Has business acumen with legal expertise."

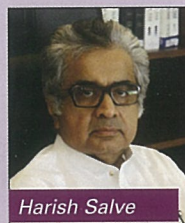
PRATIBHA SINGH Singh & Singh

An in-house counsel said: "One of the most innovative counsels with excellent results in IP litigation."



Pratibha Singh

Continued over ...



**An In-House Community
External Counsel of Distinction,
2013**

HARISH SALVE
Senior Advocate, Supreme Court
of India

In-house counsel said: "His versatility and the ability to understand and deal with any legal issue is exceptional; his understanding of commercial issues is remarkable."

"Impeccable integrity, and ability to look at the big picture with sound legal counsel, based on expert knowledge."

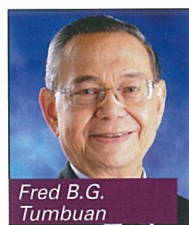
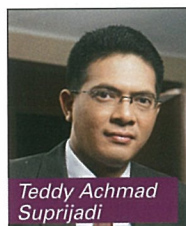
"For his understanding of the business requirements, judicial timely advice and successful dealing of the cases entrusted."

"An outstanding advocate for the Supreme Court."

INDONESIA

TEDDY ACHMAD SUPRIJADI
Makarim & Taira S

An in-house counsel said: "Very hands-on and quick to respond."



FRED B.G. TUMBUAN
Tumbuan & Partners

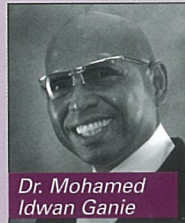
An in-house counsel said: "Due to his integrity and reliable knowledge."

ADNAN BUYUNG NASUTION
Adnan Buyung Nasution & Partners

An in-house counsel said: "A senior lawyer who is well known for his integrity."

TIMUR SUKIRNO
Hadiputranto, Hadinoto & Partners

An in-house counsel said: "He thinks about the law, and the financial side also."



**An In-House Community
External Counsel of Distinction,
2013**

**DR. MOHAMED IDWAN (KIKI)
GANIE**
Lubis Ganie Surowidjojo

In-house counsel said: "He is one of the most honored arbiters in Indonesia, having an in-depth knowledge of shipping, commercial and arbitration cases."

"Kiki Ganie because of his skill in corporate and investment law."

JAPAN



KOICHIRO IIDA
Mori Hamada & Matsumoto

An in-house counsel said: "He understands our industry and company culture and gives us [timely] advice."

KENNETH LEBRUN
Shearman & Sterling

An in-house counsel said: "I like Ken LeBrun for M&A, because he understands my team's needs and what is important for us."



AKIKO MONDEN
Atsumi & Sakai

An in-house counsel said: "She goes the extra mile to provide first rate advice at the right cost."

MALAYSIA

MARK LIM
Wong & Partners

An in-house counsel said: "Legal expertise. A good negotiator who is reasonable, calm and easy to deal with."



ADRIAN CHEE MENG YANG
Adnan Sundra & Low

An in-house counsel said: "Outstanding knowledge of his area of practice, including capital markets and equity."

MANJIT SINGH
Manjit Singh Sachdev,
Mohammad Radzi & Partners

An in-house counsel said: "Successfully demonstrated exceptional legal acumen and professionalism."

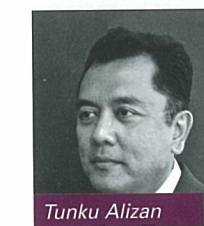
NG SWEE KEE
Shearn Delamore & Co

An in-house counsel said: "Principled, responsive, professional, with high integrity."



TAN KONG YAM
Kadir Andri & Partners

An in-house counsel said: "A responsible person, able to address our concerns in a timely manner."



TUNKU ALIZAN
Zul Rafique & Partners

An in-house counsel said: "For his expertise in mega projects, and especially in dealing with, and working with government."

AZLAN BIN SULAIMAN
Azmi & Associates

An in-house counsel said: "For his legal expertise and responsiveness"



WONG TAT CHUNG
Wong Beh & Toh

An in-house counsel said: "Tat Chung knows his area of practice very well"

SINGAPORE

JOHN MACKAY
Latham & Watkins

An in-house counsel said: "He is the best projects / energy lawyer in Singapore and among the best overall in the Asia-Pac region. His practical, thoughtful advice in complex large deals always enables the parties to progress [the] transaction to conclusion"



DAVINDER SINGH
Drew & Napier

An in-house counsel said: "An outstanding track record"



SUSAN KONG
QED. Law Corporation

An in-house counsel said: "Concise and business oriented"

LEE KIM SHIN
Allen & Gledhill

An in-house counsel said: "A superb corporate lawyer"



LIONEL TAY
Rajah & Tann

An in-house counsel said: "An experienced litigator with a humble and honest attitude"

LOK, VI MING
Rodyk & Davidson

An in-house counsel said: "A knowledgeable, focussed and concise lawyer"



MELISSA NG
Clifford Chance

An in-house counsel said: "For knowing the business; her technical skills and commercial acumen"

CHRISTOPHER CHUAH
WongPartnership

An in-house counsel said: "For his expertise in construction disputes"



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